




**Expert Working Group
 FIT for screening
 Vienna**

Dr Alan Smith
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Procurement experience

Award Criteria	Marks Available
Ultimate Costs	45 Marks (Section 4.2)
Suitability of Test Kit / Performance Characteristics	30 Marks (Section 4.3)
Contract Management / Quality Procedures	15 Marks (Section 4.4)
Turnaround time for the receipt of orders and programme reports	10 Marks (Section 4.5)
Total Marks Available	100 Marks



Award Criteria

Main Criteria	Weighting	Sub Criteria	Weighting	Marks Available
Suitability of Test Kit / Performance Characteristics	30%	Aesthetic and Functional Characteristics	22%	20
		Technical Merit	8%	10
Ultimate Costs	45%	Price per FIT Kit	45%	45
Contract Management / Quality Procedures	15%	Contract Management	6%	6
		Quality Procedures	9%	9
Turnaround time for the receipt of orders and programme reports	10%	Turnaround time for the receipt of orders	2%	2
		Programme Reports	8%	8
Total	100%		100	100



Lessons learned

1. Procurement Expertise
 - 90% of the work is procurement technicalities
 - Don't meddle
2. Clinical & scientific input
 - Procurement team need your advice/input
 - "Rubbish in....rubbish out"
3. Award criteria – weighting and allocation
 - it isn't all about €

